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Voice of Small, Emerging Diversity Owned Businesses Since 1984

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Contract Opportunities for Small Businesses

Get Boost

SBA Surety Bonds Program Maximum Guarantee Increased by 20 Percent

Small businesses will have more contracting opportunities beginning in FY 2017 thanks to a law President Obama signed recently that increases the maximum Small Business Administration surety bond guarantee percentage by 20 percent.

The President signed the National Defense Authorization Act of Fiscal Year 2016 on November 25, 2015. Among other changes, the Act increases the maximum guarantee percentage in the SBA Preferred Surety Bond (PSB) Program from 70 percent to 90 percent.

"This is the first significant legislative change to the surety bond guarantee program in several decades. It will provide increased incentives for surety bond companies and bond producers to participate in the program, which will expand contracting opportunities for small businesses across the country," said Frank Lalumiere, Surety Bond Guarantee Program Director at SBA.

Surety bonds help contractors bid on projects, both private and public as they protect project owners in the event the contractor fails to successfully perform the contract. If the contractor fails to perform, the surety company assists the project owner in completing the contract.

SBA does not provide direct surety bonds to small businesses; surety companies do. But through its Preferred Surety Bond program, the agency guarantees between 70 and 90% of the losses and expenses incurred by the surety company if the small business fails to complete the contract.

This government guarantee encourages the surety company to issue a bond that it would otherwise not issue to a small business. In turn, with the backing of a surety bond, a small business contractor may bid on a project that otherwise it could not bid on.

For more information about the SBA Surety Bond Guarantee Program, visit https://www.sba.gov/surety-bonds.

New Commerce Department Data Shows That Minority Entrepreneurship is Growing

The U.S. Department of Commerce released the final results of the U.S. Census Bureau's 2012 Survey of Business Owners (SBO), which found that business ownership in our nation is mirroring our increasingly diverse population. Minorityowned firms in the U.S. rose from 5.8 million in 2007 to 8.0 million in 2012, and employed 7.2 million people in 2012. While the number of minority-owned businesses increased by 2.2 million, the number of non-minority- owned businesses declined by 1.1 million, from 20.1 million in 2007 to 18.9 million in 2012.

"The Commerce Department is committed to supporting all of America's businesses, and ensuring that small and minority-owned firms in particular have the tools they need to thrive," said National Director for Minority Business Alejandra Y. Castillo. "The Department's Minority Business Development Agency (MBDA) has been a proud and steadfast partner to our nation's 8 million minority-owned businesses, to better equip these firms to create jobs and increase revenues.

Continued on page 8



Significant funding for two Metro Rail projects in federal budget bill

By Steve Hymon

The bill was approved by the House and Senate on Friday and President Obama has said he will sign the bill.

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PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820 Most significantly for Metro, the bill allows \$250 million in funding for the Purple Line Extension and the Regional Connector to go forward. The federal government had previously committed to provide grants for both projects — \$1.2 billion for the first segment of the Purple Line Extension and \$670 million for the Regional Connector — but it's up to Congress to dole out portions of that funding to Metro each year.

Even better for Metro: the bill also provides funding for section two of the Purple Line Extension between Wilshire/La Cienega and Century City. That project is expected to receive a \$1.2-billion federal grant next year.

Here's the news release from Metro:

Congress Passes Omnibus Spending Bill – Includes Significant Rail Funding For Metro Earlier this month, the U.S. Congress voted to approve

Continued on page 6



Community Outreach

FDIC Announces Settlement with WEX Bank and Higher One for Deceptive Practices Related to Debit Cards for College Students

The Federal Deposit Insurance Corporation (FDIC) today announced settlements with WEX Bank, Midvale, Utah, and Higher One, Inc., New Haven, Conn., an institution-affiliated party of WEX Bank, for deceptive practices in violation of Section 5 of the Federal Trade Commission (FTC) Act

As part of the settlements, WEX Bank and Higher One have each stipulated to the issuance of a Consent Order, Order for Restitution, and Order to Pay Civil Money Penalty. The FDIC orders require Higher One to pay a civil money penalty of \$2.23 million and WEX Bank to pay \$1.75 million, and together to pay total restitution of approximately \$31 million to an estimated 900,000 harmed consumers. Consumers who are eligible for relief under the settlements are not required to take any action to receive compensation.

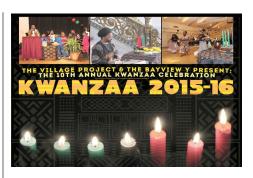
Higher One provides colleges and universities with financial aid disbursement services for students. Specifically, after payment of tuition and other expenses owed directly to the school,

the remaining financial aid, such as money for books, supplies, and living expenses, can be disbursed to students through Higher One's "One-Account." The OneAccount is a debit card-based product that is offered in partnership through financial institutions. WEX Bank has offered the OneAccount since May 4, 2012.

The FDIC concluded that the Higher One website and associated materials, which were approved by WEX Bank, omitted material facts about certain fees, features, and limitations of the OneAccount in violation of Section 5. The omissions included details about other disbursement methods available to students, a full and complete fee schedule, and the availability of fee-free ATMs. As a result of these material omissions, Higher One improperly collected \$31 million in fees from students from May 4, 2012, to July 15, 2014, the period covered by the enforcement action.

"It is important that financial products offered to college students under the sponsorship of their universities are clear, transparent, and trustworthy," FDIC Chairman Martin J. Gruenberg said. "Today's action holds both the bank and its student card partner accountable for the practices related to the products they offered to college students and provides restitution to those students harmed by these practices."In addition to the payment of restitution to harmed consumers and civil money penalties, the FDIC orders require both WEX Bank and Higher One to take affirmative steps to correct the violations, and to ensure compliance in the future with all consumer protection laws, including the FTC Act. The Board of Governors of the Federal Reserve System also reached a settlement with Higher One concerning Higher One's relationship with a state member bank in a separate action. Consumers do not need to take any action. Eligible consumers will receive notification from the companies following approval of the restitution plan.

Source: FDIC



Mayor Edwin M. Lee Together with The Village Project

Kindly request the pleasure of your company at the

The 10th Annual Kwanzaa Celebration

Monday, December 28th, 2015 Noon - 1:00 pm Seating will be limited and begin at 11:30 am

City Hall Rotunda 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102

This San Francisco Pizzeria Brings Deaf and Hearing Communities Together

By Ben Rashkovich

Melody always wanted to open a restaurant. Russ grew up on New York City pizza. So when it was time for a career change for the both of them, the answer seemed obvious: a wood-fired pizza restaurant they'd call Mozzeria.

Running a restaurant in San Francisco is no small feat. Operating costs, rent, taxes, and competition are all steep in the Bay Area's saturated market. But Mozzeria has thrived, drawing raves reviews and awards from Zagat for their meticulously crafted dishes.

Their famous Peking Duck pizza isn't the only thing that makes them unique, though. Melody and Russ are both deaf—alongside their entire staff. Too often, Melody explains, members of the deaf community have trouble finding jobs and building work experience. At Mozzeria, they work alongside bosses who understand their unique abilities and serve a loyal following of hearing and deaf customers alike.

"One thing I'm proud of that we do at our restaurant: We bring our communities together," Russ concludes.

About Mozzeria

Located in the Mission, Mozzeria offers an unique dining experience.

Experience sumptuous pizzas cooked in our beautiful, 5,000-pound Stefano Ferrara oven. Choose from a menu of either traditional or imaginative pizzas.

Open since December 2011, the décor of this lively hangout is decidedly modern, with the wood-burning oven in the center, commanding attention. You get to watch as your pizza is prepared and cooked.

Mozzeria's menu also includes pastas and small dishes with fresh ingredients usually sourced from community farmers markets. A wine bar, local beers on tap, vintage sodas and desserts assure an enjoyable dining experience. A dining experience, unlike any other... we look forward to having you dine with us.



Russell and Melody Stein, Owners of Mozzeria

Editorial Staff
President & CEO:
Gerald W. Johnson

Managing Editor: Valerie Voorhies vvv@sbeinc.com Marketing Manager Rosalie Vivanco rvivanco@sbeinc.com Sales & Production Manager: Nabil Vo nvo@sbeinc.com Graphics Design: Tyler Chen tchen1129@gmail.com Webmaster: Umer Farooq umer@octadyne.com

Writer: Cheryl Hentz cheryl.hentz@gmail.com CALIFORNIA CERTIFICATIONS



Contact Info:

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124
San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

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More Wealth In Fewer Cities: Why Inequality Divides America



Demographer Phillip Longman says that regional inequality divides America. He tells NPR's Scott Simon which cities are doing well, which ones are falling behind, and how the U.S. got to this point.

SCOTT SIMON, HOST

There's been some debate in the current presidential campaign about tax breaks and 1 percenters, income inequality and Wall Street. But Phillip Longman, a demographer who's a senior editor at Washington Monthly and the policy director at the New America Foundation, says regional inequality now divides America. More wealth is concentrated in fewer U.S. cities. Phillip Longman, who's the author of the 2004 book "The Empty Cradle," joins us in our studios. And thanks so much for being with us.

PHILLIP LONGMAN: Wonderful to be here, Scott.

SIMON: What are some of the cities who've lost out?

LONGMAN: Well, that one's that most people would identify off the top of their heads are on the list, right, the big Rust Belt industrial cities like Cleveland, Detroit. But the part that most

people don't understand is that even cities that think of themselves as booming, right, booming in population, booming in local GDP, have been falling farther and farther behind these elite coastal cities. So for example, Atlanta has lost out in relative income to New York City; so has Houston, so has Salt Lake City. These are not places that are decaying industrial ghost towns, right? These are booming places, and yet their standard of living is falling relative of that of these elite cities.

SIMON: You don't cite the usual bogey persons - to use a phrase maybe of our time. But for example, you say airline deregulation contributed to it.

LONGMAN: Yes. We now live in a world where depending on where you live your access to airline travel, your connectivity to the world economy, is drastically different. So in the '60s, if you lived in Memphis or Cincinnati or something, your air service was equivalent in price

and in quality to what you would find in elite coastal cities like New York. But as a result of deregulation...

SIMON: Because it was fixed more or less per

LONGMAN: Yes. The price was fixed by government, and the actual routes and frequency of service was dictated by government agencies. Today, you know, we live in a world where there's only four airlines left basically, right? And if you happen to live in a city that hasn't been completely monopolized so that there's only one airline then you might get really good air service. But if you live in a city where it is monopolized, then you're kind of out of luck. And what that means is if you want to have a corporate headquarters in your town - can't do that. Not so long ago, the Chiquita company that brings you Chiquita bananas, they just up and left Cincinnati. Their executives have to fly all over the

Continued on page 6

California Sub-Bid Request Ads

Kiewit Infrastructure West Co. (Kiewit)

Kiewit is seeking sub-quotes from Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE); Women Business Enterprises (WBE); Small Business Enterprises (SBE) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBE's must be certified by one of the following agencies prior to bid opening: Caltrans (State Department of Transportation): Small Business Administration (SBA); Minority Business Development Agency (MBDA); Tribal, State and Local governments; or an independent certifying organization.

Project Owner: City of San Diego
Project Name: Miramar Clearwell Improvements (Bid No. K-16-1311-DBB-3)
Project Location: 10710 Scripps Lake Drive, San Diego, CA 92131
Project Bid Date / Time: February 4, 2016 at 2:00 p.m.

Project Description:

The proposed City of San Diego Miramar Clearwell Improvements Project involves the following improvements and upgrades at the existing Miramar Water Treatment Plant; Demolition of existing Clearwells Nos. 1 and 2, and associated piping and facilities; Construction of two new Clearwells, associated piping, and facilities for a total storage capacity of 58.3 million gallons (MG); Construction of a new Chlorine Contact Chamber with an adjoining lift station for the maximum plant capacity of 215 mgd; Construction of a new Maintenance Building. Miscellaneous site improvements, landscaping, and new guard shack; Installation of the One MW PhotoVoltaic System on Clearwell No. 2.

Kiewit is requesting quotes in the areas described, but not limited to:

Land surveying, aggregates, trucking & hauling, owner operated water trucks, demolition contractors, grading contractors, storm water pollution prevention plan (SWPPP) and materials, street sweeping, asphalt paving, curbs and gutters, fences/gates/guardrails, landscaping contractors, hydroseeding, ready mix suppliers, concrete reinforcing furnish/installers, concrete pumping, metals, welding services, metal decking, doors and frames, overhead doors, windows, plaster and gypsum board, flooring, painting and coating, louvers and vents, signage, fire protection specialties, water supply & treatment equipment, chemical & chemical feed equipment, hoists & bridge cranes, valves, piping, piping specialties, process piping, HVAC, furnish and install AC solar photovoltaic system, and electrical contractors.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. Plans and specifications are available at the address listed below or provided to you through Kiewit's electronic use of Smart-BidNet by contacting us.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For information or questions regarding the project, project schedule, requirements of the contract, licensing, insurance or bonding, please contact Julien Jeannel at the number listed below or at Julien.Jeannel@kiewit.com

Kiewit Infrastructure West Co.

10704 Shoemaker Ave., Santa Fe Springs, CA 90670 Tel: (562) 946-1816, Fax: (562) 490-8644 Contact Julien Jeannel at julien.jeannel@kiewit.com

Kiewit Infrastructure West Co. is an Equal Opportunity Employer.

 $We \ encourage \ qualified \ women, \ minorities, \ veterans, \ individuals \ with \ disabilities, \ and \ other \ to \ apply.$





IMPORTANT NOTICE TO DBE

Who is serious about participating in state and federal DOT construction projects, you need to be listed in the SBE Database®.

Visit www.sbeinc.com or call 1-800-800-8534 to join.

A service of the Small Business Exchange®

Asian Black Latino Enterprises

Asian American and Pacific Islander Business Leaders work to Increase Diversity

By Dijon Rolle, Press Secretary

It's a long-standing problem that continues to impact businesses and organizations across the nation at every level. A group of more than 100 Asian- American and Pacific Islander (AAPI) business leaders and owners gathered in Washington, DC, to seek answers and develop a plan of action to increase diversity and business opportunities within the AAPI community.

Members of the White House Initiative on Asian Americans and Pacific Islanders(WHIAAPI), the Asian/Pacific Islander American Chamber of Commerce and Entrepreneurship (ACE),and the U.S. Department of Commerce, Minority Business Development Agency (MBDA), partnered to host the Asian American and Pacific Islander Employee/Business Resource Group National Roundtable II. The day-long event was held at the U.S. Department of Commerce's Herbert Hoover Building on Dec. 8, 2015 and hosted by Albert K. Shen, MBDA National Deputy Director.

The first roundtable was held November 2014, at the White House and hosted by the WHIAAPI $\,$ and ACE. According the White House website, WHIAAPI's mission is "to improve the quality of life and opportunities for AAPIs by facilitating increased access to and participation in federal programs, where AAPIs remain underserved." ACE is a national organization that works to support the business interests of Asian American and Pacific Islanders, focusing on the economic, political, and social well-being of AAPI community. WHIAAPI Senior Advisor George Mui, updated attendees on efforts to reach AAPIs around the U.S. and ways to gain access to federal contracts and business

Some of the key issues discussed were the importance of employee engagement and development: increasing diversity in senior levels of government; building and leveraging business partnerships; mentoring and educating minority business owners on available federal resources.

The Honorable Bruce Andrews, Deputy Secretary of the Department of Commerce, was the keynote speaker. "People are our greatest asset," Andrews said. "If you don't have a diverse set of people or businesses with a diverse set of viewpoints, you are selling yourself short. Diversity matters.'

In her remarks, MBDA National Director Aleiandra Y. Castillo highlighted the importance of policy development, the history of MBDA, and the many ways that the Department of Commerce impacts the lives of business owners and leaders. Director Castillo also urged attendees to participate in advisory councils and submit their recommendations for how the federal government can better serve APPIs professionals and business owners.

ACE CEO Sach Takayasu, ACE National Chairman Helene Yan, The Honorable Doua Thor, Executive Director of WHIAPPI, U.S. Department of Labor Deputy Secretary Christopher Lu, and the U.S. Department of Commerce Assistant Secretary for the

Continued on page 5



California Sub-Bid Request Ads

RGW Construction, Inc.
Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925 An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Santa Clara County in Morgan Hill and San Jose from East Dunne Avenue to 0.9 Mile North of Silicon Valley Boulevard Contract No. 04-1J6304

Federal Aid Project No. ACNHP-Q101(283)E Engineer Estimate: \$22,100,000.00 Goal: DBE 8%

Bids: January 12th, 2016 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Demolition, Roadway Excavation, Erosion Control, Aggregate Base, Asphalt Paving, AC Dike, Grinding – AC Concrete, Structural Concrete, Concrete Curb & Sidewalk Misc., Object Marker, MBGR, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Detector, SWPPP, Water Truck, Sweeper, Trucker, Storm Drain (Underground), Spall Repair (Polyester Concrete).

Scope of Work: Resurface and Repair Flexible Pavement, PCC Slab Replacement.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/ esc/oe/. Contact Andy Eldridge 925-606-2400 andrew.eldridge@rgwconstruction.com for any questions including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

MIRAMAR CLEARWELL IMPROVEMENTS **Owner: City of San Diego** Location: San Diego, CA Bid Date: February 4, 2016 @ 2:00 P.M.

J.F. Shea Construction, Inc. 667 Brea Canyon Road, Suite 30 • Walnut, CA 91789 Phone: (909) 595-4397 • Fax: (909) 444-4268 Contact: Lori Olivas, lori.olivas@jfshea.com

 $J.F.\ Shea\ Construction,\ Inc.\ is\ soliciting\ your\ participation\ in\ the\ preparation\ of\ this\ bid.\ We\ are\ particularly\ interested\ in\ bids\ from\ subcontractors/suppliers\ for\ the\ following\ work\ items:$

Demolition, Dewatering, Geotextiles, AC Paving, Disinfection, Decorative Stone Surfacing, Geomembrane, Ornamental Fence, Chain Link Fences and Gates, Landscaping, Reinforcing Steel, Ready-Mix Concrete, CLSM, Structural Steel, Steel Roof Decks, Miscellaneous Metals, Waterproofing, Insulation, Roofing, Sheet Metal, Sealants, Steel Doors/Frames/Hardware, Overhead Doors, Unit Skylights, Glazing, Metal Framing and Drywall, Ceramic Tiles, Acoustical Tile Ceilings, Resilient Floor Tile and Base, Painting and Coatings, Signage, Metal Lockers, Fire Extinguisher Cabinets, Toilet and Bath Accessories, Equipment, Laboratory Casework, Pre-Fabricated Combustible Liquid Storage Building, Hoists/Cranes/Bridge Cranes, HVAC, Electrical and Instrumentation, Cathodic Protection System, Fire Alarm System.

Plans and Specifications are available from: City of San Diego's website: http://www.sandiego.gov/cip/. Plans and Specifications are also available for review in the office of the City Clerk or Public Works Contracts. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

California Sub-Bid Request Ads

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: Alan McKean Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DVBEs for the following project:

CALTRANS - RTE 5 FOR CONSTRUCTION ON STATE HIGHWAY IN SAN JOAQUIN COUNTY IN AND NEAR STOCKTON FROM DOWNING AVENUE **UNDERCROSSING TO CHARTER WAY UNDERCROSSING, CONTRACT NO. 10-1E4504,** DISADVANTAGED VETERANS BUSINESS ENTERPRISE GOAL ASSIGNED IS 3%

OWNER:

STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: January 5th, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantage Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Adjust Monument Cover, Adjust Frame and Grate, Construction Area Signs, Electrical, Guardrailing, HMA Dike, Lead Compliance Plan, Markers/Delineators, Prepaving Intertial Profiler, Prepaving Grinding, Rumble Strip, Striping and Pavement Markers, WPCP Prep, Vegetation Control Concrete, Trucking, Sweeping, Water Trucks, Shoulder Backing Material, HMA Material, RHMA Material and Tack Coat Ma-

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at; ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/ all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estima-Fax your bid to (925) 805-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Pacific Islander Business Leaders

Business leaders and representatives from AT&T, Bank of America, Coca-

participated in panel discussions and breakout sessions. Topics included best

practices in business development; education; mentorship/sponsorship and tal-

For more information on AAPI business resources and the latest news updates,

ent management; and the role of arts/culture, and philanthropy.

visit www.mbda.gov, http://nationalace.org/and www.whitehouse.gov/aapi.

Asian American and

Continued from page 4

® Kiewit

Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534

Attn:Victor Molina - victor.molina@kiewit.com

Requests bids from qualified subcontractors, consultants and suppliers to participate in Bridge Deck Replacement of the Tuolumne River Bridge in Tuolumne County

Construction on state highway in Tuolumne County near Moccasin from 0.3 mile west to 0.3 mile east of the **Tuolumne River Bridge Owner: Caltrans** Contract No. 10-0L9704

Bid Date: Thursday, January 14, 2016 @ 2:00 P.M. Disadvantaged Business Enterprises (DBEs)

http://www.dot.ca.gov/hq/bep/dbe_program.htm Certified by California Unified Certification Program wanted for following scopes, including, but not limited

AC paving, aggregate supply, grading, bridge bearings, structural concrete, precast concrete, minor concrete, concrete supply, concrete pumping, concrete reinforcing, concrete barriers, demolition, erosion control, hazardous abatement, hydroseeding/hydromulch, joint sealant, MOT, metals, metal beam guard rail, painting & coating, pavement marking, AC paving, SWPPP, bridge railing, signage, striping, trucking & hauling, thermal & moisture protection, sweeper truck

Subcontractor and Supplier Scope Letters due NO LATER THAN January 8, 2016 Quotes and Proposals due by January 13, 2016 at 5 p.m.

Bonding, insurance and technical assistance or information related to the plans or specification and requirements for the work will be made available to interested Certified DBE consultants, suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested suppliers and subcontractors.

All subcontractors registered in Kiewit's SmartBidNet database will receive an invitation to bid Visit http://www kiewit.com/districts/northern-california/overview.aspx to

Plans are available for viewing through SmartBidNet and by appointment during regular business hours at:

Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Contact: Victor Molina at victor.molina@kiewit.com

Documents are also available on the Caltrans website at: http://www.dot.ca.gov/hq/esc/oe/project_ads_

Performance bonds and Payment bonds for subcontractors and supply bonds for permanent materials supply maybe required for this project. Cost of bond will be

All contractors and subcontractors who bid or work on a public works project must be registered with the California Department of Industrial Relations

> An Equal Opportunity Employer DIR# 1000001147

® Kiewit

Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn:Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractor, Consultants, and/or Suppliers seeking to participate in the Sacramento Regional County Sanitation District of Sacramento County, Biological Nutrient Removal (BNR) Project in Elk Grove, CA. http://www.epa.gov/http://www.sba.gov/ www.californiaucp.org Subcontractors and Suppliers for the following project:

ogical Nutrient Removal Project – Contract No. 4208 Owner: Sacramento Regional County Sanitation District Bid Date: February 11, 2016 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Undertuilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Carpentry, Casework, Minor Concrete, Concrete Pumping, Concrete Readymix, Concrete Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Cast in Place Concrete, Tiltup Concrete, Clear & Grub, Grouting, Dewatering, Access Doors, Frames & Windows, Electrical, Equipment, Grading, Finishes, Flooring, Fire-Suppression Systems & Protection, HVAC, Masonry, Metals, Maintenance of Traffic (MOT), Paintings & Coatings, Plumbing, Piping & Valves, Process Interconnections, Quality Control, Security & Fire Detection Systems, Shoring, Signage, Specialties, Street Sweeping, SWPPP, Support of Excavation, Thermal & Moisture Protection, Cathodic Protection, Pre-Manufactured Canopies, Metal Buildings, Earthworks, Bridge Cranes, Steel Joist, Steel Roof Decking, Structural Steel Framing, Joint Sealant, Sheet Metal Flashing and Trimming, Trucking & Hauling.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due January 15, 2016 and Quotes NO LATER THAN January 19, 2016 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company to be able to receive bidding information, Plans and Specifications.

Performance Bond and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

Clean Water State Revolving Fund Provisions apply Buy American Iron & Steel (AIS) requirements apply An Equal Opportunity Employer CA Lic. #433176 DIR#1000001147

D'Arcy & Harty Construction, Inc

(415) 822-5200 Phone • (415) 822-0747 (Fax) Estimator : willie@darcyharty.com

Rodeo Sanitary District Sewer Year 2A Improvements Rodeo, CA

Bids: 1/11/2016 at 2:00 PM UDBE sub-bids requested for: Traffic Control, Saw-cutting, Trucking and Concrete sidewalk

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136 Phone (408) 574-1400 • Fax (408) 365-9548 Contact: Paul Brizzolara Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

> **Downtown San Jose and City Hall BRT Stations Contract** Contract No.: C837 (15313) **Owner: Santa Clara VTA**

Engineers' Estimate: \$1.200.000. BID DATE: December 23, 2015 @ 2:00 PM

Items of work include but are not limited to: Electrical, Striping, Construction Area Signs, Minor Concrete, Clearing, Grubbing, Truck-ing, Slurry Seal and Traffic Control.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and work-er's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



Right: Bruce Andrews, Deputy Secretary of the Department of Commerce

BUSINESS

Source: http://www.mbda.gov

Public Policy

Advocates: Ditching Prop 209 Will Bring \$1 Billion in New Income to Minority Businesses

By McKenzie Jackson

An Oakland-based equal rights organization is leading the charge to abolish a 19-year-old constitutional amendment that prohibits government entities from considering ethnicity, race, or sex in public contracting, education, or employment.

Eva Paterson, the CEO and co-founder of the Equal Justice Society (EJS), said the group is in the process of working to put the repeal Proposition 209 on the November 2016 ballot due to the negative impact it has had on minority and women-owned businesses seeking to do contract work with state and local governments. For almost seven years now, she says, the EJS has been doing polling and organizing focus groups to strengthen the effort. "We can't put anything on the ballot unless we get polling numbers that put us around 70 percent," said Paterson, who could not discuss details of the data due to confidentiality.

However, she added, "There was a recent poll that showed Californians support affirmative action."

The effort in EJS' ongoing fight to end Prop 209 is backed up by the Feb. 24 publication of "The Impact of Proposition 209 on California's MWBE." The 20-page study reveals the crushing impact Prop 209 has had on minority and womenowned businesses, called MWBEs, in the report. Since the amendment passed, firms owned by minority and women have lost an estimated \$1 billion annually in government contract work.

On the same day it was released, the study took center stage at an informational hearing in Sacramento. The Judiciary Committee of the California State Assembly says it organized the hearing to discuss the impact Prop 209 has had on government contracting in the state.

Assemblyman David Chiu of San Francisco, called the report's findings troubling. "We have

all seen over the last couple of decades the terrible impact this has had on African-American, Latino, and Asian-American communities and how it continues to exasperate in our local economies," he said. "I think Proposition 209 has been incredibly harmful. I am certainly one that thinks it needs to be repealed in its entirety."

During the hearing at the state capitol, five minority and women business owners gave frank testimonies in front of the Assembly Judiciary Committee. Each one recounted how Prop 209 has negatively affected his or her business and gave reasons for why it needs to be done away with.

Fred Jordan, the president of the San Francisco African-American Chamber of Commerce, told the committee, before the passage of Prop 209, the California Department of Transportation (Caltrans) contracted his company, F.E. Jordan Associates, Inc., to do a significant amount of construction work across the state.

"Minorities and women were doing as high as 30 percent of the work [with the government]," he said. "Just before Prop 209, in 1997, minorities and women Caltrans contractors did about 16 percent [of state outsourced business], and things were improving."

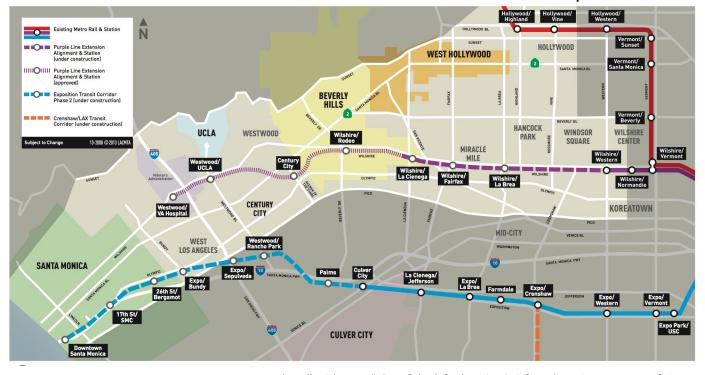
Jordan spoke to an attentive audience in a room quarter-filled with committee members and businessperson's advocates. He said there has been a significant downturn in the business he and other minority and women business owners have done with the state since Prop 209 went into effect. His own firm has had no government contracts since 1997.

Also known as the California Civil Rights Initiative, Prop 209 passed with 54 percent of the vote on November 5, 1996. Supporters promised the California constitutional amendment would prevent public agencies from discriminating. Op-

Continued on page 11

Significant funding for two Metro Rail projects

Metro Purple Line Extension



Continued from page 1

an Omnibus spending bill that will provide funding for federal agencies for the balance of Federal Fiscal Year 2016. The Omnibus bill, which is expected to be signed into law by President Obama, includes robust funding for two major rail projects currently being constructed by the Los Angeles County Metropolitan Transportation Authority (Metro). The rail projects securing federal funds in this bill are the Regional Connector, section 1 of the Westside Purple Line Extension (from Wilshire/Western to La Cienega Boulevard and section 2 of the Westside Purple Line Extension (from La Cienega Boulevard to Century City).

"Metro thanks the U.S. Congress for providing over \$250 million in federal transportation funds for Los Angeles County rail projects in their Omnibus spending bill for Fiscal Year 2016," said Metro Chairman and Los Angeles County Super-

visor Mark Ridley-Thomas. "These federal funds will ensure that Metro can continue to successfully expand our rail network across Los Angeles County. I want to emphasize that I am deeply appreciative of the efforts of U.S. Senator Dianne Feinstein (D-CA), who as a senior member of the Senate Committee on Appropriations, worked diligently to ensure that these federal transportation funds flow directly into Los Angeles County. I am also thankful for the outstanding advocacy of Congresswoman Karen Bass in successfully securing these much needed federal transportation funds. Last but certainly not least, I am grateful to President Obama for indicating his support for this spending bill that will create more good paying construction jobs in Los Angeles County."

In 2014, both the Regional Connector and section 1 of the Westside Purple Line Extension secured Federal Full Funding Grant Agreements

(FFGA) from the U.S. Department of Transporta-FFGA's represent the federal government's long-term commitment to build major rail capital projects. The Regional Connector FFGA is valued at \$670 million and was accompanied by a \$160 million low-interest federal Transportation Infrastructure Finance and Innovation Act Ioan. The Westside Purple Line Extension (section 1) FFGA is valued at over \$1.2 billion and was ac companied by a \$856 million low-interest federal Transportation Infrastructure Finance and Innovation Act loan. Section 2 of the Westside Purple Line Extension is expected to secure an FFGA next year valued at approximately \$1.2 billion and is also expected to secure a \$307 million low-interest federal Transportation Infrastructure Finance and Innovation Act loan.

Source: http://thesource.metro.net

More Wealth In Fewer Cities

Continued from page 3

world. They found that they could not get to anywhere in less than a day from Cincinnati because first of all you've got to change in Charlotte. So this is a major factor.

SIMON: And what are some of the effects of that that maybe we don't appreciate? I'm thinking of particularly, let's say, support for local institutions. They tend not to care what has a great symphony.

LONGMAN: Or the symphony, the little league, the junior league, all of that. And in St. Louis for years, Anheuser-Busch was headquartered in St. Louis. And the local philanthropies depended enormously on the executive C-suite of Anheuser-Busch and all the people that worked there that were invested in that community. Now Anheuser-Busch is owned by some Brazilians and the Brazilians don't look at St. Louis the same way as the local St. Louis people did.

SIMON: Yeah, and do you see any force interested in changing this?

LONGMAN: Well, it's quite an irony that the parts of the country that are the biggest losers under this are basically - it's flyover America. It was mostly red state America, right, which has a deep hostility to government generally. And part of the irony here is that it was government policy that brought those nether regions into the mainstream of the American economy and created the economic equality that we now miss so much. And irony's on the other side, too, because these - you know, who has done best under this era of deregulation? Well, it's deep blue elite cities that have done best under this, you know, post-Reagan world of deregulation.

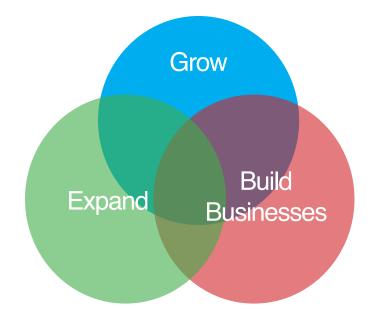
SIMON: Phillip Longman - his article "Bloom And Bust" is in the current issue of Washington Monthly. Thanks so much being with us.

LONGMAN: Thank you. Source: http://www.npr.org

Small Business Exchange – The Leader in Diversity Outreach

Small Business Exchange, Inc. whose weekly newspaper (Small Business Exchange) is nationally known for its historical advocacy for a level playing field for Asian, Black, Latino women and disadvantaged enterprises (ABLE).

"Information is currency. With information we can close the wealth gap and economic disparity."



ONLINE AD on our website - www.sbeinc.com:

Growing Diverse Businesses

Established in 1984, SBE is a DBE/MBE/SBE owned and operated business information resource for small Asian, African American, Hispanic, Native American minority, woman and disabled veteran-owned businesses. Gerald W. Johnson and his wife, Valerie Voorhies, founders of Small Business Exchange (SBE), have been working for over two decades to provide these businesses with the most powerful tools available—accurate, up-to-date information about contract opportunities in the public and private marketplaces. SBE also provides legislative, financial, purchasing and marketing information, helping to create links between buyer and seller. Buyers can access a 1.6 million+ diversity business database and entrust SBE with outreach compliance and meeting supplier diversity goals.

Small Business Exchange, Inc.

SUB-BID REQUEST AD ORDER FORM FAX completed form to (415) 778-6255 or EMAIL your ad to Nabil Vo at nvo@sbeinc.com

SUB-BIDS REQUESTED FROM QUALIFIED: MBE WBE DBE DVBE OBE LBE UDBE SBE PROJECT: PROJECT LOCATION: (City, County, or District) PROJECT NUMBER: ______BID DATE:____ _____RESPOND BY: (if other than bid date) _____ BID TIME COMPANY NAME: ____ ADDRESS: ___ CITY/STATE/ZIP _____ FAX: _____ PHONE: CONTACT NAME: FURTHER DESCRIPTION OR INFORMATION PUBLICATION DATES (please enter the days you want the ad to run): (PRINT PUBLICATION) SBE Weekly Newspaper (Runs only on THURSDAY): (ONLINE NEWSLETTER - This goes out by email/eblast) SBE Daily Electronic Newsletter:

MONDAY_____ TUESDAY _____ WEDNESDAY _____ THURSDAY ____ FRIDAY ____

PUBLICATION INFO: Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee. **STANDARD SIZE:** AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger. **BILLING INFO:** The invoice will be sent to the above address unless otherwise specified.

AUTHORIZED BY: DATE:

California Sub-Bid Request Ads

Stacy and Wiłbeck



Stacy and Witbeck / McGuire and Hester, a Joint Venture 2800 Harbor Bay Parkway • Alameda, CA 94502 Phone: Stacy and Witbeck (510) 748-1870 / McGuire and Hester (510) 632-7676 Fax: Stacy and Witbeck (510) 748-1205 / McGuire and Hester (510) 562-5209 Dan Elshire (delshire@stacywitbeck.com) and Kevin Exberger (kexberger@mcguireandhester.com) **An Equal Opportunity Employer**

Sub Bids Requested From Qualified DBE/SBE Subcontractors & Suppliers for **AC Transit - East Bay Bus Rapid Transit Project Infrastructure and Station Platforms** IFB# 2016-1354 · Location: Oakland and San Leandro, CA Bid Date: February 3, 2016 @ 2:00 PM

Stacy and Witbeck / McGuire and Hester, a Joint Venture is seeking qualified and certified subcontractors for the referenced project in the following trades: Structural / Architectural / Flatwork Concrete; Demolition; Aggregate Supply; Asphalt Grinding; Slurry Seal; Underground (Sewer, Storm, Water); Electrical (Signal & Lighting, Communication, Ticket Vending, Canopy); Canopy Steel; Paving / Overlay; Maintaining of Traffic (Traffic Plans, Lane closures, Materials); Striping; Wayfinding / Roadway Signs; Painting; Sawcutting; SWPPP; Street Sweeping; Noise & Vibration Monitoring; Surveying; Tree Trimming / Removal/ Transplanting; Arborist; Slurry Seal; Landscaping Planting / Irrigation; Architectural Pavers; Reinforcing Steel; QC Testing / Inspection; Canopies, Railing, Architectural Fencing; Bollards; On-Call Towing Services; Trucking; and Security.

Please send all quotes to EastBayBRT@stacywitbeck.com. Bonding assistance will be available upon request, as well as viewing the plans and specifications. Subcontractor must be registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5

O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR: Hwy 101 San Jose – Morgan Hill · Resurface and Repair Flexible Pavement, PCC Slab Caltrans #04-1J6304 BID DATE: January 12, 2016 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Portable Changeable Message Sign, SWPPP, Storm Water Annual Report, Sweeping, Cold Plane AC, Asphalt Treated Permeable Base, Base Bond Breaker, AC Dike, Geosynthetic Pavement Interlayer, Shoulder Rumble Strip, AC Dike, Tack Coat, Drill and Bond (Dowel Bar), Spall Repair (Polyester Concrete), Individual Slab Replacement (RSC), Grinding, Object Marker, Midwest Guardrail System, Vegetation Control, Transition Railing, Concrete Barrier, Striping & Marking, Loop Detector and Con-

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

With SBE you can:

REACH

Diverse Audiences

ADVERTISE Sub-Bid Request Ad **Public Legal Notices** Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com



RGW Construction, Inc.

Contractors License A/B 591940 550 Greenville Road • Livermore, CA 94550 Phone: 925-606-2400 • Fax: 925-961-1925 **An Equal Opportunity Employer**

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Santa Clara County in **Morgan Hill and San Jose from East Dunne Avenue to**

0.9 Mile North of Silicon Valley Boulevard Contract No. 04-1J6304

Federal Aid Project No. ACNHP-Q101(283)E Engineer Estimate: \$22,100,000.00 Goal: DBE 8%

Bids: January 12th, 2016 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Demolition, Roadway Excavation, Erosion Control, Aggregate Base, Asphalt Paving, AC Dike, Grinding – AC Concrete, Structural Concrete, Concrete Curb & Sidewalk Misc., Object Marker, MBGR, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Detector, SWPPP, Water Truck, Sweeper, Trucker, Storm Drain (Underground), Spall Repair (Polyester Concrete).

Scope of Work: Resurface and Repair Flexible Pavement, PCC Slab Replacement.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot. ca.gov/hq/esc/oe/. Contact Andy Eldridge 925andrew.eldridge@rgwconstruction. com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

Public Legal Notices

Candlestick Point/Hunters Point Shipyard Phase 2

Opportunity to provide On-Call Environmental Consulting Services for the Candlestick Point/Hunters

Point Shipyard Phase 2 Project.

Lennar Urban is requesting qualified, interested consulting firms to respond to a public request for proposals to provide On-Call Environmental Consulting Services for the Candlestick Point/ Hunters Point Shipyard Phase 2 Project.

For more information, please visit: http://mission.sfgov.org/OCABidPublication/ BidDetail.aspx?K=10342

Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business

Enterprise (SBE) Participation goal for Professional Services.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Meeting:

December 17, 2015 @ 2:00 PM One Sansome Street, Suite #3200 San Francisco, CA 94104

Proposals must be submitted by January 14, 2016 @ 2:00 PM (PST).

Hunters Point Shipyard in San Francisco

Construction of all Public Infrastructure Improvements

Within the Hillside portion of Parcel "A" at the Hunters Point Shipyard in San Francisco.

Lennar Urban is requesting qualified, interested contractors to respond to a public request for proposals to Complete Construction of all Public Infrastructure

Improvements

The Hillside Portion of Parcel "A" **Hunters Point Shipyard in San Francisco**

For more information, please visit: http://mission.sfgov.org/OCABidPublication/B idDetail.aspx?K=10376

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Contractors.
Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

January 5, 2016 @ 10:00 AM Hunters Point Shipyard Building 101, 101 Horne Ave. San Francisco, CA 94124

Proposals must be submitted by January 19, 2016 @ 2:00 PM (PST).



Minority Entrepreneurship is Growing

Continued from page 1

From 2007 to 2012, the percentage of minority-owned firms increased from 22 percent to 29 percent of the total number of U.S. firms. Hispanic-owned firms increased by 46.3 percent from 2.4 million to 3.3 million. The number of Native Hawaiian and Other Pacific Islander firms rose 45.3 percent from 37,687 to 54,749. Black or African American-owned firms rose from 1.9 to 2.6 million, and the number of Asian-owned firms climbed from 1.5 million to 1.9 million.

"This new Census Bureau data underscores the rapid growth in minority-owned firms. Nonetheless, considerable disparities remain between their revenue and nonminority companies in our economy," said Director Castillo. "MBDA is committed to eliminating disparities in access to capital and contracts so that minority businesses may fully participate in the economy. Next year, MBDA will invest nearly \$13.4 million in grants to continue to support the growth and expansion of Minority Business Enterprises (MBE)s."

Regional highlights from the final 2012 SBO data:

- California, Texas, Florida, New York, and Georgia remain the states with the highest numbers of minority-owned businesses.
- · California led all states with 1.6 million minor-

ity-owned firms in 2012. Los Angeles County, Calif., led the nation in the number of Hispanic-, Asian-, and American Indian and Alaska Native-owned firms in 2012. It also ranked second in the number of Black or African American- and Native Hawaiian and other Pacific Islander-owned firms.

- Georgia had more Black or African Americanowned firms in 2012 than any other state (256,848), followed by Florida (251,216). The Atlanta metro area had more Black or African American-owned firms (176,245) in 2012 than any other metro area besides the New York metro area (250,890).
- Hawaii was the only state in 2012 in which the majority (51.5 percent) of all firms were Asianowned. California ranked second with 17.0 per-
- Among the 50 most populous U.S. cities, New York, NY had the most Hispanic-owned firms with 199,085. El Paso, TX and Miami, FL had the highest proportion of Hispanic-owned firms with 73.9 percent and 69.2 percent, respectively.
- California led all states in the number of women-owned firms in 2012, with 1.3 million.

Source: www.commerce.gov

Public Legal Notices

CALIFORNIA STATE UNIVERSITY STANISLAUS

PHYSICAL EDUCATION GYM COOLING PROJECT, PROJECT NUMBER 9900 CSU STANISLAUS One University Circle, Turlock CA 95382

The Trustees of the California State University will receive sealed bid proposals in the Mary Stuart Rogers Building, Room MSR270 at the above address, for furnishing all labor and materials for construction of the Physical Education Gym Cooling Project # 9900, for California State University, Stanislaus.

Proposals will be received in the above-mentioned room until 2:00 p.m. on January 26, 2016, in accordance with the contract documents, at which time the proposals will be publicly opened and read.

In general, the work consists of the removal of (6) existing ceiling hung heating air handlers and the addition of (3) new rooftop air handlers with heating and cooling in the existing gymnasium building. Demolition involves removing the air handlers, mechanical room heating hot water boilers and pumps, and piping as generally delineated on the drawings. The removed hydronic boilers shall be remitted to the facility for storage or relocation in coordination with the appropriate facility representative. New work involves installation of the new air handlers, chilled and hot water tertiary pumps,

associated hydronic piping back to the campus central plant, and digital controls in accordance with the plans and specifications prepared by Nexus Engineering, 1400 Lone Palm Ave, Suite A, Modesto CA 95351; Travis Haverman, (209) 572-7399; e-mail: t.haverman@nexusengineering.net. Plans and specifications may be seen at the office of the University and Plan Rooms. Engineer's construction estimate is \$2 386 000

Plans and specifications may be obtained after December 17, 2015 by requesting them from ARC by going to www.e-ARC.com/ca/modesto then clicking on "Public Planroom" or by calling the ARC Modesto location at (209) 524-2924 asking for the PlanWell Department. Plans and specifications cost approximately \$222 plus tax and shipping payable to ARC and are non-refundable.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. in the Contract General Conditions, and should be familiar with all the provisions of the Contract General Conditions and Supplementary General Conditions, especially Article 2.02, regarding the necessity to prequalify with the Trustees ten (10) business days prior to the bid date.

Bidders must be prequalified with the Trustees. Contractors shall register and log in to "PlanetBids" to apply for prequalification at http://www.calstate.edu/cpdc/cm/contractor_prequal_bidders.shtml.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 4.02-c). All contractors and all tiers of subcontractors bidding on this project shall register to bid public works projects with the Department of Industrial Relations (DIR), and maintain current this registration pursuant to Labor Code Section 1725.5. Please go to http://www.dir.ca.gov/Public-Works/PublicWorks.html for more information and to register.

A mandatory pre-bid walkthrough has been scheduled for January 5, 2016 at 10:00 am. Interested bidders should assemble at the Mary Stuart Rogers Building, Conference Room MSR130, Building #27 on the campus

The Trustees require the successful bidder to achieve three percent (3%) DVBE participation in contracting construction projects as established in the bidding documents, and bidders shall identify the DVBEs to be used to satisfy this requirement in their bids. The University is granting a DVBE bid incentive of up to 1% as described in the Contract General Conditions. Bidders shall contact the Trustees' DVBE Coordinator at (209) 667-3243 or Debbie DaRosa at (209) 667-3987.

It will be the responsibility of each bidder to obtain a bid proposal package in sufficient time to fulfill requirements therein. Bid proposal packages are obtainable only by prequalified contractors, licensed in the State of California with a B license, and registered with the DIR to bid public works projects. The bid packages must be requested from the Trustees, located at CSU Stanislaus, One University Circle, Turlock CA 95382; Attention: Debbie DaRosa, (209) 667-3987, ddarosa@csustan.edu

SAN JOSE STATE UNIVERSITY

NOTICE TO CONTRACTORS (SJSU – 328) Job Order Contract Phase 23 and 24

The Trustees of The California State University will receive sealed proposals at San Jose State University for Job Order Contract Phases 23 and 24. Bids will be received in the above room **until 2:00 PM on Tuesday, February 2, 2016**, in accordance with the contract documents, at which time they will be publicly opened and read.

(Provide brief description of work)

The JOC contract awarded under this solicitation will have a minimum value of work of \$25,000 and a maximum value of work of \$2,000,000. The JOC Contracts will have the option to extend the maximum value up to \$3,000,000 by mutual agreement. The term of the contract is 365 calendar days.

Interested bidders must attend a <u>mandatory</u> pre-bid conference, and sign in within ten minutes of the start of the meeting. The pre-bid meeting will be held on, **January 12, 2016 at 10:00 am**. Bidders are requested to contact Sylvia Sosa via email at sylvia. sosa@sjsu.edu to RSVP attendance at the mandatory pre-bid conference.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. of the Contract General Conditions, and should be familiar with all the provisions of the Contract General Conditions and Supplementary General Conditions, especially Article 2.02, regarding the necessity to

prequalify with the Trustees ten (10) business days prior to the proposal due date.

Proposers must be prequalified with the Trustees. Proposers shall register and log in to "PlanetBids" to apply for Prequalification; find the link to Planetbids at http://www.calstate.edu/cpdc/cm/contractor_prequal_bidders.shtml.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 35.02-c). All contractors and all tiers of subcontractors bidding on this project shall register to bid public works projects with the Department of Industrial Relations (DIR), and maintain current this registration pursuant to Labor Code Section 1725.5. Please go to http://www.dir.ca.gov/Public-Works/PublicWorks.html for more information and to register

The Trustees require the successful proposer(s) to achieve three percent (3%) Disabled Veteran Business Enterprise participation on the contract(s).

It will be the responsibility of each bidder to obtain a bid proposal package in sufficient time to fulfill requirements therein. Bid proposal packages are obtainable only by prequalified general contractors, licensed in the State of California with a B License, and registered with the DIR to bid public works projects. Evidence of prequalification must be submitted prior to receiving a bid package. Bid package must be requested from the University, Attention: Sylvia Sosa via email at sylvia.sosa@sjsu.edu.

DEPARTMENT OF MOTOR VEHICLES (DMV)

HVAC REPLACEMENT, DUCT CLEANING AND AIR BALANCING PROJECT FOR THE VALLEJO DMV FIELD OFFICE Project No. 15-329

Provide the Dept of Motor Vehicles (DMV) all labor, materials, tools and equipment necessary to replace existing HVAC unit with new unit manufactured to replicate performance and dimensions of existing unit.

A mandatory pre-bid conference is scheduled at 10:00 am on 01/05/2016 at the Vallejo DMV field office (meet at the flagpole), located at 200 Couch Street, Vallejo, CA 94 590, for the purpose of discussing concerns regarding this IFB.

Contractor must possess a C-20 license. Air Balancing Certification (AABC) OR National Environmental Balancing Bureau (NEBB), AND Certified Energy Manager certification, issued by the Association of Energy Engineers. Successful bidder shall furnish a Payment Bond, must pay prevailing wages, and meet DVBE requirements. (Estimate: \$275,000.00)

Bid Opening: January 26, 2016 at 2:30 PM

Contact: For additional information, please download the Invitation For Bid Package at: http://www.bidsync.com.

12/24, 12/31/15 CNS-2828605# SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 2766J (ID No. FCE16050) AS-NEEDED PAVING CONTRACT NO. 12

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on January 20, 2015, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfdpw.org/biddocs. Please visit the Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is pavement renovation, curb ramp construction, sewer replacement, traffic routing, and all associated work at various locations in San Francisco, California on an as-needed basis. The time allowed for completion of the Work is 730 consecutive calendar days and the Work will be given out as work order packages that include the scope and time limit for completion of each package. The Engineer's estimate is approximately \$6,600,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation

Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on January 5, 2015 at 1:30 p.m. at 1680 Mission Street, 3rd Floor .

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

12/24/15 CNS-2826886# SMALL BUSINESS EXCHANGE

Fictitious Business Name

 $\frac{\frac{FICTITIOUS\ BUSINESS\ NAME}{STATEMENT}}{File\ No.\ A-0368180-00}$

Fictitious Business Name(s): Le Macaron French Pastries Address 3251 20th Ave, Spc #156 San Francisco, CA 94132 Full Name of Registrant #1 Polar Bear Cafe LLC (California) Address of Registrant #1 3251 20th Ave, Spc #156 San Francisco, CA 94132

A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) the state of the st above on 12/1/2015

Signed: Benjamin Brizard

This statement was filed with the County Clerk of San Francisco County on 12/4/2015

Notice: This fictitious name state expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jennifer Wong Deputy County Clerk 12/4/2015

 $\underline{12/10/15} + \underline{12/17/15} + \underline{12/24/15} + \underline{12/31/15}$

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367614-00

Fictitious Business Name(s): The Lark Bar Address 29 Third Street, San Francisco, CA 94103 Pull Name of Registrant #1

Destination Bars Inc (CA)

Address of Registrant #1

244 Kearny Street, 7th Floor San Francisco, CA 94108

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable.

Signed: Brian Sheehv

This statement was filed with the County Clerk of San Francisco County on 11/3/2015.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Alex Liang Deputy County Clerk 11/3/15

11/05/15 + 11/12/15 + 11/19/15 +

 $\frac{\frac{FICTITIOUS\ BUSINESS\ NAME}{STATEMENT}}{File\ No.\ A-0368294-00}$

Fictitious Business Name(s): Law Offices of Robert E. White 177 Post Street, Suite 550. San Francisco, CA 94108 Full Name of Registrant #1 Robert Edward White Address of Registrant #1 50 Fifth Avenue, San Francisco, CA 94118

is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/1/1991

Signed: Robert E. White

This statement was filed with the Co Clerk of San Francisco County on 12/10/2015

Notice: This fictitious name statem expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fanny Wong
Deputy County Clerk
12/10/2015

12/24/15 + 12/31/15 + 1/7/16 + 1/14/16

FICTITIOUS BUSINESS NAME File No. A-0367272-00

Fictitious Business Name(CHOCOLLECTIVE CO 558 Balboa Street San Francisco, CA 94118 Full Name of Registrant #1 Brawne Asana Address of Registrant #1 558 Balboa Street
San Francisco, CA 94118 Full Name of Registrant #2 Kaitlin Guerin Address of Registrant #2 558 Balboa Street San Francisco, CA 94118

This business is conducted by A General Partnership. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Brawne Asana

This statement was filed with the County of San Francisco County on 10/12/2015.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon Deputy County Clerk 10/13/15 FICTITIOUS BUSINESS NAME

STATEMENT
File No. A-0367747-00

Fictitious Business Name(s) KMD Group 21606 Justco Lane Castro Valley, CA 94552
Full Name of Registrant #1 Mouhamet Dia Address of Registrant #1 21606 Justco Lane, Castro Valley, CA 94552

business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11/13/15

Signed: Mouhamet Dia

This statement was filed with the County Clerk of San Francisco County on 11/13/15

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State

Filed: Fallon Lim Deputy County Clerk 11/13/2015

 $\frac{11/19/15 + 11/25/15 + 12/3/15 +}{12/10/15}$

 $\frac{\frac{FICTITIOUS\ BUSINESS\ NAME}{STATEMENT}}{File\ \overline{No.\ A-0366930}-00}$

Fictitious Business Name(s): SF Landscapes and Construction 256 Talbert Street, San Francisco, CA 94134 Full Name of Registrant #1 San Francisco Landscapes Co. (CA) Address of Registrant #1 256 Talbert Street, San Francisco, CA 94134

This business is conducted by A Corporation. The registrant(s) PETITIONER OR ATTORNEY commenced to transact business under the Heidi Dawn Stuckrath 8/18/2015

Clerk of San Francisco County on changing names as follows: 9/22/2015

Notice: This fictitious name statement expires five years from the date it was filed. A new ficitious business name statement must be filed prior to this date. The filing of this statement does not of

Filed: Susanna Chin Deputy County Clerk 9/22/2015 $\frac{\frac{FICTITIOUS\ BUSINESS\ NAME}{STATEMENT}}{File\ \overline{No.\ A-0367434-00}}$

Lion's Heart 3150 18th St Suite 202. San Francisco CA 94110
Full Name of Registrant #1 Kimberlev Rose Peirano Address of Registrant #1 2142 Ahneita Dr Pleasant Hill, CA 94523

business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Kimberley Rose Peirano

This statement was filed with the County Clerk of San Francisco County on 10/22/2015.

expires five years from the date it was filed. A new fictitious business name Statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State

Filed: Jennifer Wong Deputy County Clerk 10/22/2015

11/05/15 + 11/12/15 + 11/19/15 + 11/26/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367453-00

Fictitious Business Name(s) Pagan Idol Address 246 Kearny Street, San Francisco, CA 94108 Full Name of Registrant #1
Future Beverage Inc (CA)
Address of Registrant #1
244 Kearny Street, 7th Floor San Francisco, CA 94108

 $\begin{array}{llll} This & business & is & conducted & by \\ A & Corporation. & The & registrant(s) \\ commenced to transact business under the \end{array}$ fictitious business name(s) listed above on 10/23/15.

This statement was filed with the County Clerk of San Francisco County on 11/3/2015.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jennifer Wong Deputy County Clerk 10/23/15

11/05/15 + 11/12/15 + 11/19/15 + 11/26/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367874-00

Fictitious Business Name(s): STEEP 240 Ritch Street, San Francisco, CA 94107

Full Name of Registrant #1 Alvin Yu Address of Registrant #1
850A Brunswick Street,

San Francisco, CA 94112

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Alvin Yu

This statement was filed with the County Clerk of San Francisco County on 11/18/15

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
Deputy County Clerk
11/18/2015

<u>11/19/15 + 11/25/15 + 12/3/15 +</u> 12/10/15

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 14-550621

fictitious business name(s) listed above on 1631 Hayes Street, San Francisco, CA 94117

Signed: Brett Stephens TO ALL INTERESTED PERSONS:

This statement was filed with the County 1. Petitioner Heidi Dawn Stuckrath for a decree

Heidi Dawn Stuckrath changed to

itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law the petition for change of name should not be granted.

NOTICE OF HEARING Date: February 18, 2016 Time: 9:00 AM Dept: 514 Room: 514

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

CAROLYN BALISTRERI Clerk DATED - December 22, 2015

12/24/15 + 12/31/15 + 1/7/16 + 1/14/16

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Access to Capital

SMALL & MINORITY BUSINESS

The Rise of Online Business Lending and What to Look Out For

By Marco Carbajo

Small businesses are the lifeblood of the U.S. economy, and financing is the viability of a small business. Small business owners rely on business financing to fuel their growth, to purchase new equipment, hire additional staff, and invest in new opportunities.

Unfortunately, major financial institutions are not lending in amounts under \$1 million like they were pre-recession, which means they aren't lending much to small businesses. "While large business loans have soared to record levels, small business lending is losing ground," writes Ann Marie Wiersch, a senior policy analyst in the Community Development Department at the Federal Reserve Bank of Cleveland.

In response, a rise in online business lending is sweeping over the small business lending space. In a recent Federal Reserve survey 18% of small business owners reported looking for capital online with a 38% approval rate, compared to a 31% approval rate at large national banks. A new generation of online lenders is surfacing with the promise of an efficient, streamlined application process with quick turn-round (turnaround?) times and higher approval rates.

With online business lending a small business borrower fills out an online application, which generally takes 30-60 minutes. They get a response within hours and can be funded in a matter of days. This process is an attractive solution for small business owners who on average spend 26 hours on the traditional loan process and wait weeks or even months for an answer from a bank.

Many online business lenders use technology to evaluate the risk of a business differently from traditional lenders. For example, online business lenders may access a company's online payment transactions and cash flow via their bank accounts or analyze other digital data points to review a business.

Although online business lending offers speed, convenience, and the opportunity to get funding fast, there are important factors small business owners need to look out for.

These factors include but are not limited to the following:

- Terms of repayment Online lenders provide business owners with a variety of repayment terms. Depending on the lender, the short-term business loans may range from 3 to 24 months while the long-term loans range from 1-5 years. It's also important to note that methods also vary depending on the lender. Some online business lenders require a fixed amount to be paid on a daily or weekly basis via ACH, while others require a traditional monthly payment.
- Interest rates Online business loans tend to have higher interest rates compared to traditional bank loans. Look for online lenders offering competitive interest rates, and keep the loan amount small. Instead of paying thousands of dollars in interest, find a loan with a good interest rate. Although the rates offered online are higher compared to bank loans, they are typically lower than options such as merchant cash advances.
- Security When you apply for a business loan online, it requires you to furnish sensitive data, such as a Social Security number, business in-



formation and bank account details. Look for encryption or security measures on the site such as SSL (Secure Socket Layer) encryption and privacy measures – which should be disclosed on the website.

With banks maintaining a tight grip on loans, more and more business owners are turning to online business lending and non-traditional lines of credit for their financing needs. While online business lending has its place in the alternative lending

landscape; it's crucial for small business owners to do their due diligence and research.

Online business lending can be an attractive and viable option. But, hiding behind the flashy websites, impressive videos, and the promise of instant funding, are pricey products that can quickly get a business into trouble if they are not used in the correct way.

Source: www.sba.gov

Ditching Prop 209 Will Bring \$1 Billion in New Income to Minority Businesses

DEFEND IT WITH ALL YOUR MIGHT REPEAL PROP 209

Continued from page 6

ponents say this has not been the case. "The negative impacts were dramatic, quick, and decisive," said Jordan. "The impacts have weighed most heavily on African-American businesses. Within two years of the implementation of Prop 209, a Berger Report said that 80 percent of black contracting businesses in the state of California went out of business. And Caltrans today has not retained a single African-American consultant, even though 600 are registered, in 17 years."

Since it passed, Prop 209 has been challenged legally a number of times. Twice, it has been held up by the Supreme Court of the State of California. And in 2010, it was the subject of a federal lawsuit. Two years later, the 9th U.S. Circuit

Court of Appeals rejected that challenge based on a 1997 ruling. Most of the arguments in support of the legislation have been focused on college admissions. Those pro-Prop 209 advocates such as the American Civil Rights Institute, the Institute for Justice, and Pacific Legal Foundation argue that the legislation intends to "restore and recreate the historic Civil Rights Act."

The proposition has dealt a blow to minority and women contractors across the state especially in large cities like Los Angeles, San Diego, San Francisco, and San Jose. For example, according to the EJS' report, contracting work in Los Angeles for minority-owned businesses dropped from 16.4 to 14 percent during the period from 1997-2001. For women-owned businesses, it fell from 3.6 percent to 2.5 percent. Work with the Los Angeles Department of Public Works fell from 16.4 percent to 7.1 percent from 2011-2014 for minority-owned businesses. For women-owned businesses, during that same time, the percentage fell from 3.6 to 2.2.

Oren Sellstrom, the Legal Director of the Lawyer's Committee for Civil Rights San Francisco Bay Area, told the committee nothing has reversed advances made in the struggle for equal opportunity in the state more than Prop 209. Yet he remains upbeat, adding that, even with the current limitations of the amendment, there are options that could help minority and women-owned business gain more government contracts: data collection, inclusive outreach programs and sub-contracting programs.

"The idea that policy makers and the public need to know the level of participation of minority and women-owned businesses in order to assess the extent of the program and to be able figure out remedial options," Sellstrom said about data collection. Then, he said of outreach programs, "If you have a program where other prime contractors are required to reach out to minority-owned businesses, women-owned businesses and to other businesses that type of all-inclusive outreach is permissible."

But even though reaching out to MWBEs is legal, some point out that, it is often not enough. Ingrid Merriwether, the president and CEO of Merriwether & Williams Insurance Services, told the committee minority businesses often receive "outreach without outcome."

Because of that and many other reasons, Sell-strom also believes the Prop 209 must be repealed. "But until that time there remain legal tools and legal avenues to at least ameliorate some of the most disastrous effects of Proposition 209 on minority and women-owned businesses," he said.

Tanya Little, the Business Development Program Manager with the Department of General Services (DGS), said her organization has strong partnerships with minority chambers of commerce by way of social media, employee training oppor-

tunities, and the launching of a new business development website. Current state regulations, she said, ask businesses to voluntarily provide their racial and ethnic makeup when awarded a public contract involving work such as construction or information technology.

"The response rate is slow," she shared. The biggest change Prop 209 has made, said Little, is the elimination of requirements to report the race or sex make-up of the businesses contracting with the state.

Assemblyman Mark Stone said one of the biggest roadblocks for lot of minority and womenowned businesses is the access that is now required to lobby for contracts. Because of that reality, Little said DGS is coming up with avenues to help minority and women-run businesses have more of the influence and presence it takes to win state contracts.

Reflecting on the \$1 Billion a year that could have flushed into minority communities, EJS' Paterson said "We would have had more wealth in the communities of color and women communities. People of color who own businesses tend to hire people of color, so there would have been less unemployment for people of color. The effects of not being able to use race to eliminate disparities is enormous."

Source: http://www.sbnews.us

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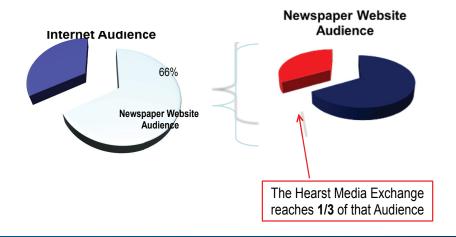
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